



DATE: 9/23/2025

PROPOSAL SUBMITTED TO:

Jacob Allen

PC Technician

Information Technology

Isothermal Community College

Rutherford Campus, Information Technology 4

P.O. Box 804, Spindale, NC 28160

828-395-1996

isothermal.edu

PROPOSAL SUBMITTED FROM:

Taylor Wade

Sales/Project Manager

Performance Cabling Technologies, Inc

115 Gearren St.

Asheboro, NC 27205

(336) 523-2426 Cell

PROPOSAL NUMBER: 13969-0

Isothermal CC Library Data Install

Scope of Work

- PCT will provide and install 2" j-hooks along the proposed pathway as needed.
- PCT will provide and install EMT sleeves as needed.
- PCT will provide and install Cat6A White cabling to 6 WAP locations.
- PCT will provide and install Cat6A purple cabling to 9 camera locations.

Performance Cabling Technologies, Inc.
Po Box 757
Asheboro, NC 27204

Phone: 336.523.2426
Fax: 336.633.7698
Email: taylor@pct.cc

Performance

C A B L I N G T E C H N O L O G I E S , I N C .

-
- PCT will provide and install 2 port biscuit boxes at both the camera and the WAP locations.
 - PCT will provide three 3-foot patch cords at both the camera and WAP locations.
 - PCT will provide and install Cat6 blue cabling to 38 data locations in different rooms.
 - PCT will install 2 port faceplates at all 38 data locations.
 - PCT will provide and install 1 2 post network rack in the IDF closet.
 - PCT will provide and install rack mount 24 porch patch panels for all cables to go too. As well as one extra patch panel for future use.
 - PCT will install customer provided WAP's.
 - PCT will test, label, and patch all Cat6A and Cat6 cable being pulled.
 - PCT will provide labor to find slack for the 24 strand SM fiber.
 - PCT will install 1 fiber enclosure in the new 2 post rack.
 - PCT will splice the 24 strand Sm fiber in the new enclosure.
 - PCT will OTDR test the fiber.

Project Total:

Labor: \$ 20,449.00

Materials: \$ 13,503.06

Total: \$ 33,952.06

Taxes are not included in this proposal.

PCT will provide a 1-year warranty on all labor and materials to be free of defect.

Attached is NCDOR Form E-589CI. If this is a Capital Improvement or Capital Project, you must complete this form and return to Performance Cabling Technologies with your signed proposal. If you are unsure about this form, please contact your Accounting Department for clarity. If this form is not completed and returned, Performance Cabling Technologies will assume you are taxable, and taxes will be included in your invoice(s).

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CHANGE ORDERS/Project Completion

CHANGE ORDERS:

The customer may request change orders at any time during the project. A price for the additional work will be presented to the customer to be signed by both parties, at which time any additional materials or equipment will be ordered. Any additional work towards the changes may now proceed. If the customer requests for the omission in writing of work completed, the customer will pay PCT for any work completed up to the omission given.

COMPLETION OF WORK:

PCT will begin work as promptly as possible upon receipt of a purchase order. Work will proceed in a timely fashion. If PCT is delayed through no fault of its own, then the project may be extended for a reasonable period of time agreed upon by both parties in writing.

COMMUNICATIONS:

Please direct any questions about this proposal to Taylor Wade at 336-633-7695 office or 336-523-2426 cell.

Assumptions:

- PCT assumes all work can be done during normal business hours.
- PCT assumes a lift will not be needed to complete work.
- PCT assumes Isothermal CC will provide PCT with 6 WAP's to mount.
- PCT Assumes J-hooks can be used on metal beams to cut cost of project.

Pricing good for 15 days from the time the quote was issued.

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C A B L I N G T E C H N O L O G I E S , I N C .

Expiration Date

2025

License No.

73619

North Carolina

Licensing Board for General Contractors

This is to Certify That:

Performance Cabling Technologies, Inc.

Asheboro, NC

is duly registered and entitled to practice

General Contracting

Limitation: Unlimited

Classification: Building, Public Utilities

until

December 31, 2025

when this Certificate expires.

Witness our hands and seal of the Board.

Dated, Raleigh, N.C.

01/01/2025

This certificate may not be altered.



[Signature]
Chairman

[Signature]
Secretary-Treasurer

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Corning Optical Communications
Network of Preferred Installers

Performance Cabling Technologies, Inc.

Certified Member

2025 Member in Good Standing

A handwritten signature in black ink, likely belonging to Kazi Smith.

Kazi Smith, Program Manager
Network of Preferred Installers
Optical Communications, IBN/DC

A handwritten signature in black ink, likely belonging to Andrew Jackson.

Andrew Jackson, Vice President
OCO Marketing
Optical Communications

Rendered: Wed Jan 08 15:59:13 GMT 2025

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E-589CI Affidavit of Capital Improvement



Form E-589CI, Affidavit of Capital Improvement, may be used to substantiate that a contract, or a portion of work to be performed to fulfill a contract, is to be taxed for sales and use tax purposes, as a real property contract for a capital improvement to real property.

The receipt of an affidavit of capital improvement for services to real property, absent fraud or other egregious activities, establishes that the subcontractor or other person receiving the affidavit should treat the transaction as a real property contract for sales and use tax purposes.

A real property contract is a contract between a real property contractor and another person to perform a capital improvement to real property.

Section I. Single Use *(Complete this section to issue the affidavit for a single capital improvement.)*

(A) Owner, Lessee/Tenant, or Real Property Contractor Address City State Zip Code	(B) Real Property Contractor (General Contractor or Subcontractor) Hired to perform capital improvement Address City State Zip Code
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Describe capital improvement to be performed:

Project Name

Project Address (where the work is to be performed)

City

State

Zip Code

I certify that, to the best of my knowledge, this affidavit is accurate and complete and that the transaction described to be performed by the Real Property Contractor (General Contractor or Subcontractor identified in box "B") shall be treated as a real property contract for a capital improvement to real property for sales and use tax purposes. I understand that if it is determined that I issued this affidavit in error and the transaction is subject to sales tax as a retail sale of repair, maintenance, and installation services to real property, I will be liable for payment of any additional taxes determined to be due.

Signature of Authorized Person: _____ Title: _____ Date: _____

Section II. Blanket Use *(Complete this section to execute a blanket affidavit for capital improvements.)*

(C) Real Property Contractor Address City State Zip Code	(D) Real Property Contractor or Subcontractor Hired to perform capital improvement Address City State Zip Code
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To be completed by the Real Property Contractor identified in Box C.

I certify that I am a Real Property Contractor who performs capital improvements to real property and all transactions with the real property contractor (subcontractor) identified in box "D" shall be treated as real property contracts for capital improvements to real property for sales and use tax purposes. I understand that if it is determined that I issued this affidavit in error and the transaction is subject to sales tax as a retail sale of repair, maintenance, and installation services to real property, I will be liable for payment of any additional taxes determined to be due.

Signature of Authorized Person: _____ Title: _____ Date: _____

Affidavit of Capital Improvement Instructions

Form E-589CI, Affidavit of Capital Improvement, may be issued to substantiate that a contract, or a portion of work performed to fulfill a contract, is a capital improvement to real property and subject to sales and use tax as a real property contract. Generally, services to real property are retail sales of or the gross receipts derived from repair, maintenance, and installation services, unless a person substantiates that a transaction is subject to tax as a real property contract, subject to tax as a mixed transaction contract, or the transaction is not subject to sales and use tax. A "real property contract" is a contract between a real property contractor and another person to perform a capital improvement to real property.

A mixed transaction contract is a contract that includes both a real property contract for a capital improvement and repair, maintenance, and installation services for real property that are not related to the capital improvement. For a mixed transaction contract, if the allocated sales price of the taxable repair, maintenance, and installation services included in the contract is less than or equal to twenty-five percent (25%) of the contract price, then the repair, maintenance, and installation services portion of the contract, and the tangible personal property, digital property, or service used to perform those services, are taxable as a real property contract for sales and use tax purposes.

- A person that issues Form E-589CI is liable for any additional tax due on the transaction in excess of tax paid on purchases pursuant to N.C. Gen. Stat. § 105-164.4H(a), if it is determined that the transaction is not a capital improvement, but rather the transaction is subject to tax as a retail sale.
- A person who receives Form E-589CI from another person, absent fraud or other egregious activities, is not liable for any additional tax on the gross receipts from the transaction if it is determined that the transaction is not a capital improvement.
- Form E-589CI is not an affidavit of tax paid on tangible personal property, or digital property purchased or used to fulfill a real property contract.
- Form E-589CI may not be used to purchase tangible personal property, or digital property exempt from sales and use tax.

Exceptions from the Issuance of Form E-589CI to Establish a Transaction is to be Taxed as a Real Property Contract

In lieu of issuing an affidavit of capital improvement, a person may substantiate by other records that a transaction is a real property contract or a mixed transaction contract subject to tax as a real property contract, as discussed above, for a capital improvement to real property. However, where subcontractors are involved, it may be in the best interest of all parties to use Form E-589CI to ensure proper application of the sales and use tax laws.

Section I. Single Use Instructions

A person may complete "Section I - Single Use" for a one time use to substantiate that a transaction is a real property contract for a single capital improvement to real property and subject to sales and use tax as a real property contract. When a real property contractor hires a subcontractor to perform a portion of the overall real property contract and there is not a recurring business relationship between the two parties (when a period of no more than twelve months elapse between transactions between two parties), "Section I - Single Use" may be completed and the form issued to the subcontractor as notice that the transaction is subject to sales and use tax as a real property contract.

The following scenarios are for reference to assist a person to complete and issue Form E-589CI. The scenarios presented are not intended to cover all possible uses of the form.

A property owner oversees the entire activity to real property that is a real property contract for a capital improvement to real property. The property owner hires various subcontractors to complete the real property contract or portions thereof:

- **Box A - Owner, Lessee/Tenant or Real Property Contractor:** Enter property owner's name and address.
- **Box B - Real Property Contractor (General Contractor or Subcontractor):** Enter a single subcontractor's name and address.
- Owner listed in Box A must describe the real property contract activity to be performed.
- Owner listed in Box A must enter the project address (if different than the address entered in Box A).
- Authorized Person (owner) signs, enters title (owner), enters the date, and issues to the person listed in Box B.

A property owner hires a general contractor to oversee the entire activity to real property that is a real property contract for a capital improvement to real property. The general contractor hires a subcontractor to perform the real property contract, or portion thereof:

- **Box A - Owner, Lessee/Tenant or Real Property Contractor:** Enter general contractor's name and address.
- **Box B - Real Property Contractor (General Contractor or Subcontractor):** Enter subcontractor's name and address.
- General contractor listed in Box A must describe the real property contract activity to be performed.
- General contractor listed in Box A must enter the project address.
- Authorized Person (general contractor) signs, enters title (general contractor), enters the date, and issues to the person listed in Box B.

A lessee/tenant hires a general contractor for the installation of equipment that is to be attached to real property and will be depreciated under the Internal Revenue Code:

- **Box A - Owner, Lessee/Tenant or Real Property Contractor:** Enter lessee/tenant's name and address.
- **Box B - Real Property Contractor (General Contractor or Subcontractor):** Enter general contractor's name and address.
- Lessee or tenant listed in Box A must describe the capital improvement to be performed and indicate the equipment will be depreciated under the Internal Revenue Code.
- Authorized Person (typically lessee or tenant) signs, enters title (lessee or tenant), enters the date, and issues to the person listed in Box B.

Section II. Blanket Use Instructions

A real property contractor may complete "Section II - Blanket Use" and issue the form to another real property contractor (subcontractor) who is used exclusively to perform part, or all, of real property contracts with respect to capital improvements to real properties, where the parties have a recurring business relationship (when a period of no more than twelve months elapse between transactions between two parties). A blanket use affidavit continues in force so long as the real property contractor named in "Box C" and the real property contractor (subcontractor) named in "Box D" maintain a recurring business relationship or until the affidavit is withdrawn or otherwise notified by the issuer of the form.

The blanket use will generally apply for the following: (1) a builder who hires the same contractor(s) only for new construction; (2) a real property contractor who hires the same subcontractor(s) only for reconstruction; (3) a real property contractor who hires the same subcontractor(s) for remodeling or renovation and the activities performed by the subcontractor(s) for the other party are never repair, maintenance, and installation services for real property based on the contract or agreement between the parties; and (4) a real property contractor who exclusively hires the same subcontractor(s) to perform part, or all, of its real property contracts for capital improvements to real properties.

A general contractor or subcontractor hires a subcontractor that will replace the complete electrical wiring in all renovated homes:

- **Box C - Real Property Contractor:** Enter the hiring real property contractor's name and address.
- **Box D - Real Property Contractor (General Contractor or Subcontractor):** Enter the hired subcontractor's name and address.
- Authorized person listed in Box C signs, enters title, enters the date, and issues to the person listed in Box D.