



Created Date: 6/24/2025  
 Expiration Date: 9/22/2025  
 Quote Number: Q-102963-1  
 Currency: USD

Prepared By: Alexa Eischeid  
 Phone:  
 Email: alexa.eischeid@elevatehealth.net  
 Fax: (941) 377-5590  
 Payment Terms: Net 30  
 Shipping Terms: FOB Destination

Prepared For:  
 Phone: Betsy Cuthbertson  
 Email: (828) 286-3636  
 bcuthbertson@isothermal.edu

Remit Payment to:  
 Elevate Healthcare Inc.  
 Accounts Receivable  
 32955 Collection Center Drive  
 Chicago, IL 60693-0329  
 ACH Payment  
 Bank of America  
 Account #:4426953821  
 Routing #:111000012  
 1401 Elm Street 2nd Floor  
 Dallas TX 75202

Bill To Name: Isothermal Community College  
 Address: P.O. Box 804  
 286 ICC Loop Road  
 Spindale, North Carolina 28160  
 United States

Ship to Name: Isothermal Community College  
 Address: Rutherfordton Learning Center  
 134 Maple St.  
 Rutherfordton, North Carolina 28139  
 United States

**Quote Total: USD 218,565.10**

**Product Information**

Product	Description	Product Code	List Price	Qty	Total Price	Notes	Sales Tax
LearningSpace Enterprise Core	LearningSpace Flex Bundle	Flex-Enterprise Core	\$0.00	1	\$0.00		\$0.00
LearningSpace Enterprise Core	LearningSpace Enterprise Core (one server with Enterprise software, support up to 10 devices, provides 12 TB storage)	LSP-026	\$91,636.00	1	\$91,636.00		\$6,414.52
LearningSpace Enterprise Video Capture Server	LearningSpace Enterprise Video Capture Server (Support up to 10 additional devices and provides an additional 12 TB of Video Storage)	LSP-009	\$24,115.00	2	\$48,230.00		\$3,376.11
Optical PTZ HD Camera	Optical PTZ HD Camera	ACC-AVS02	\$1,860.00	5	\$9,300.00		\$651.00

Product	Description	Product Code	List Price	Qty	Total Price	Notes	Sales Tax
Digital PTZ HD Camera	Digital PTZ HD Camera	ACC-AVS01	\$1,000.00	5	\$5,000.00		\$350.00
Audio Module	Audio Module (Axis I/O device)	ACC-AVS11	\$670.00	5	\$3,350.00		\$234.51
HDMI Encoder	HDMI Encoder for capture of externally sourced video.	ACC-AVS33	\$534.00	5	\$2,670.00		\$186.91
Wireless Bridge (US)	Wireless Bridge (US)	ACC-AVS28	\$294.00	5	\$1,470.00		\$102.91
48 Port PoE Switch	48 Port PoE Switch	ACC-AVS17	\$3,626.00	1	\$3,626.00		\$253.83
UPS 120V 2200W	UPS 120V	ACC-AVS14	\$2,435.00	2	\$4,870.00		\$340.91
LearningSpace Project Management and Installation Services	Includes: Project Management, on-site Installation, configuration, testing and system orientation of LearningSpace. *Please note that no wiring is included with installation for any devices unless listed as a separate line item or otherwise specified.	ISO-AVS	\$3,260.00	5	\$16,300.00		\$1,141.00
LearningSpace Enterprise Fundamental Training	LearningSpace Enterprise Fundamentals Training (Two Day On-Site): The Fundamentals training covers everything you need to start using your new LearningSpace system.	TRN-LSP125	\$6,850.00	1	\$6,850.00		\$0.00
Virtual Instructor Led LearningSpace Enterprise Specialized Training	Virtual Instructor Led LearningSpace Enterprise Specialized Training, Up to 12 Hours, Maximum 10 people. If # exceeds 10 people, this will require an additional training to be purchased.	VTRN-LSP126	\$5,225.00	1	\$5,225.00		\$0.00
Inflationary Trade Surcharge	Inflationary Trade Surcharge	INF-SURCHARGE	\$5,955.32	1	\$5,955.32		\$416.87
Shipping and Handling	Freight charges for the items on this quote	SHIPPING	\$574.02	1	\$574.02		\$40.19
<b>Sales Tax:</b>							\$13,508.76
<b>TOTAL:</b>							\$218,565.10

## Warranty Information

Invoice Currency: USD

Year 1

Product	Product Code	List Price	Quantity	Notes
LearningSpace Matrix Warranty Plan	SFWAR-Matrix	\$0.00	1	(LearningSpace Enterprise)
<b>Year 1 Sales Tax:</b>				\$0.00
<b>Year 1 TOTAL:</b>				\$0.00

<b>Sales Tax:</b> \$13,508.76
<b>TOTAL:</b> \$218,565.10

The sale of the products and services identified in this quotation is subject to Elevate Healthcare's Education Products General Terms and Conditions and its related End-User License; if an option for Maintenance Services is offered and accepted, it is subject to Elevate Healthcare's Support and Maintenance Terms and Conditions; if an option for Training is offered and accepted, it is subject to Elevate Healthcare's Training Policy, all of the above being and available on the Elevate Healthcare website at [www.elevatehealth.net](http://www.elevatehealth.net)

In the event of the sale of a LearningSpace System, Customer will be required to sign Elevate Healthcare's LearningSpace Agreement before any order is accepted by Elevate Healthcare. The LearningSpace Agreement will be provided to Customer directly.

Elevate Healthcare will normally ship all products ordered within a single shipment. If this is not possible due to inventory demands, Elevate Healthcare may elect to ship Products as partial shipments. If such partial shipment is not acceptable, please indicate to Elevate Healthcare when placing your order. Elevate Healthcare will, unless otherwise stated within the purchase order, ship all product within 90 days of receipt of the purchase order.

All sales are final. Any Training must be scheduled and completed within six (6) months of the date in which any associated simulator is received by the customer or purchased installation is completed.

Customer is responsible for the payment of any and all sales, use, consumption, turn over, excise, custom duties or other taxes and duties, including any tariffs and tariff related fees. Each party is responsible for corporate income tax levied and calculated on net income. The Customer is responsible to provide Elevate Healthcare with any valid sales tax exemption documentation at the time of quotation to ensure accurate sales tax determination. If Customer fails to supply Elevate Healthcare with the sales tax exemption documentation, Elevate Healthcare shall have the right to charge the Customer the appropriate jurisdictionally required sales tax and the sales tax must be paid by the Customer to Elevate Healthcare. Elevate Healthcare will remit the sales tax to the appropriate jurisdictional authorities. The sales tax and additional fees associated with the passthrough of any levied tariffs, as stated in the quotation is based upon the information (such as the ship-to address) submitted by the Customer, and is provided as an estimate. If the Customer information is modified, the sales tax amounts owed may change.

Elevate Healthcare will charge a surcharge of 3% ("Credit Card Surcharge") on the total transaction amount on payments made with a credit card. No surcharge shall apply to any payments made via wire, check, or debit card. The Credit Card Surcharge will not apply or may be adjusted in states or regions which otherwise restrict such charges.

Accounts Payable Remit to Address:  
 Elevate Healthcare Inc.  
 32955 Collection Center Drive

Chicago IL 60693-0329  
srqar@elevatehealth.net